# A qualitative analysis of e-cigarette supply routes used by underage youth

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## **BACKGROUND & OBJECTIVE**

- Underage youth from many countries continue to use electronic cigarettes (ECs, vapes),<sup>1,2</sup> despite a minimum legal sales age of 18 or 21 years.
- While some studies identify supply channels used by young people, little is known about how these evolve or operate.
- **Objective:** To explore how young people engaged with social and commercially-oriented supply routes to access ECs.

#### **METHODS**

**Design:** Qualitative (in-depth interviews)

Participants/Recruitment: 30 adolescents aged 16-17 who vaped at least monthly; drawn from two separate samples. Recruitment occurred via social media, personal networks, snowball sampling, school roll invitations, and teacher referrals.

Interviews: Semi-structured; 30-112 min; Jun 2022-Mar 2023.

**Analysis:** Inductive/reflexive thematic analysis; transcripts coded using NVivo 20 (release 1.7.1).

#### **RESULTS**

# Sharing

i.e. passing around vapes while spending time with others

- All participants shared, usually with close friends, particularly at parties and social gatherings
- Sharing connected people to peer groups
- Sharing allowed some to avoid owning a device and cultivated a 'social', non-committed user identity

"We all try each other's... I can't even explain how big it is... If I'm with my friends, I'm probably not using my vape, I'm using theirs." —Keira, 17F, NZE/Māori

"In the three years I've been vaping, I've never owned one... not letting it get addictive... I've tried to keep it under control." —Diego, 17M, NZE

# Social purchasing

i.e. enlisting others to buy vape products, usually from retail shops

- Most participants relied on 'proxy' buyers', typically older friends or siblings aged 18+
- Some proxies were well-known, supplying a wider (underage) peer group
- Some enlisted 'randoms' on social media, or approached someone on the street, and asked them to purchase ECs

"There's always [someone with]... an older sibling or [person] that's fine with buying for them... [So] everybody will ask them... whenever they want [product]."

"It's the same with alcohol... you'd stand outside a shop... wait for someone to come out and just ask [them] to buy."

—Charlotte, 17F, NZE

—Sally, 16F, Māori

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	Tobacco Industry	E-cigarette & nicotine product industry (excluding pharma)	Pharma Industry
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# **Quasi-commercial supply**

i.e. proxy entrepreneurs

- Some suppliers (typically not close contacts) charged participants more (NZD \$5 - \$10 above product cost) for procuring vapes or vape juice
- They also profited from younger teens (13-14 years) without close connections to older buyers, who would pay more out of desperation

"There's quite an economy running here [at school]... I get [vape] juice [refills] from my person who sells me marijuana."

—Jennifer, 16F, Other European

#### Commercial Self-Purchasing

i.e. from a retailer

- Nearly all participants knew of "dodgy dairies" (convenience stores) who sold to underage youth
- Many had friends who successfully used fake IDs
- Few purchased from online retailers as they worried parents might intercept home deliveries

"People always know of... certain small [dairies]... [by] word of mouth. Someone [goes] in and [doesn't] get ID'd... then they tell people." —Selma, 17F, NZE

### **DISCUSSION AND CONCLUSIONS**

#### Conclusions:

Vaping access routes sit on a continuum from informal/ spontaneous sharing, to enlisting proxy buyers, to carrying out carefully planned in-person retail purchases.

# **Limitations:**

- Data were drawn from two separate qualitative studies
- We identified key supply channels but cannot estimate the relative importance of these

#### Recommendations:

- Future research and monitoring is needed to examine how supply channels evolve over time
- Evidence of non-compliant retailers suggests existing monitoring and enforcement mechanisms need strengthening
- A comprehensive response that reduces EC appeal, affordability and availability is also required to address factors fostering and maintaining youth vaping



